

DFI

Investor Conference 2024 Q1 Results

May 10, 2024





Agenda

- . **2024 Q1 Financial Results and Business Summary**
- . **Operational Outlook**
- . **Q & A**

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans, and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements, whether due to new information, future events, or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.



— 2024 Q1 Financial Results and Business Summary

Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

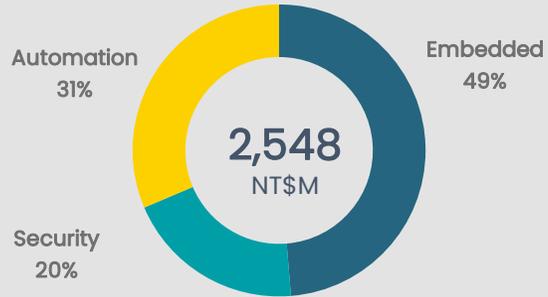
	YTD		YTD	
	2024 Jan.-Mar.		2023 Jan.-Mar.	
Net sales	1,906,186	100.0%	2,548,145	100.0%
Cost of Good Sold	(1,380,731)		(1,865,804)	
Gross Margin	525,455	27.6%	682,341	26.8%
Operating Expenses	(451,199)	-23.7%	(478,243)	-18.8%
Operating Income	74,256	3.9%	204,098	8.0%
Non-operating Income and Expenses	680		(22,008)	
Profit(Loss) before Tax	74,936	3.9%	182,090	7.1%
Net Income	54,831	2.9%	126,151	5.0%
Shareholders of the company	51,950	2.7%	125,461	4.9%
EPS(NT\$)(a)	\$0.45		\$1.10	

(a) EPS was calculated based on total Weighted -average
Outstanding shares (thousand shares)

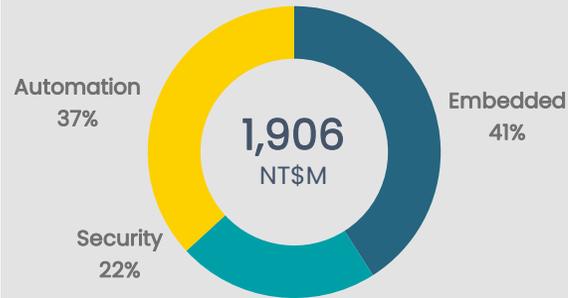
114,488

114,488

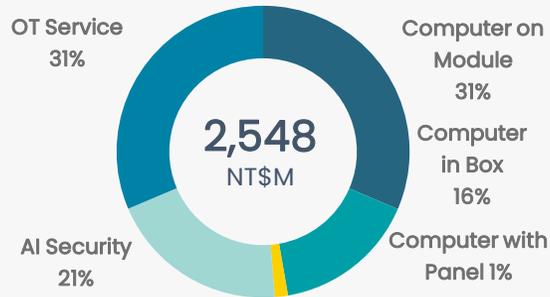
2023 Application



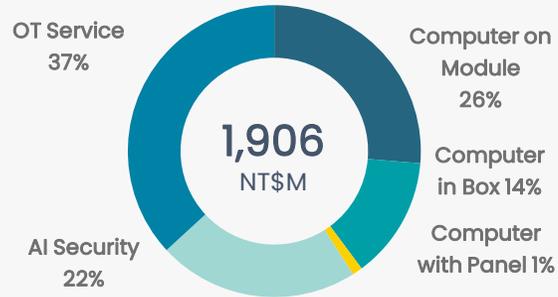
2024 Application



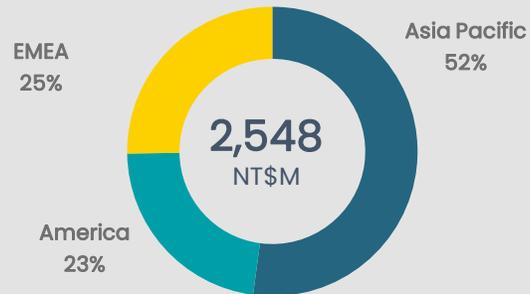
2023 Product



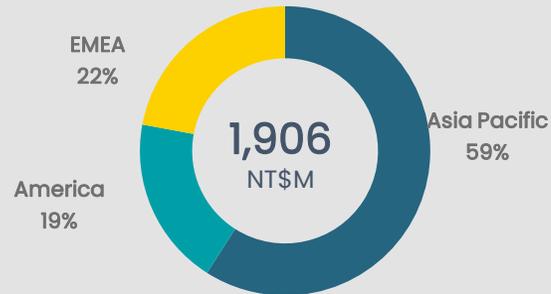
2024 Product



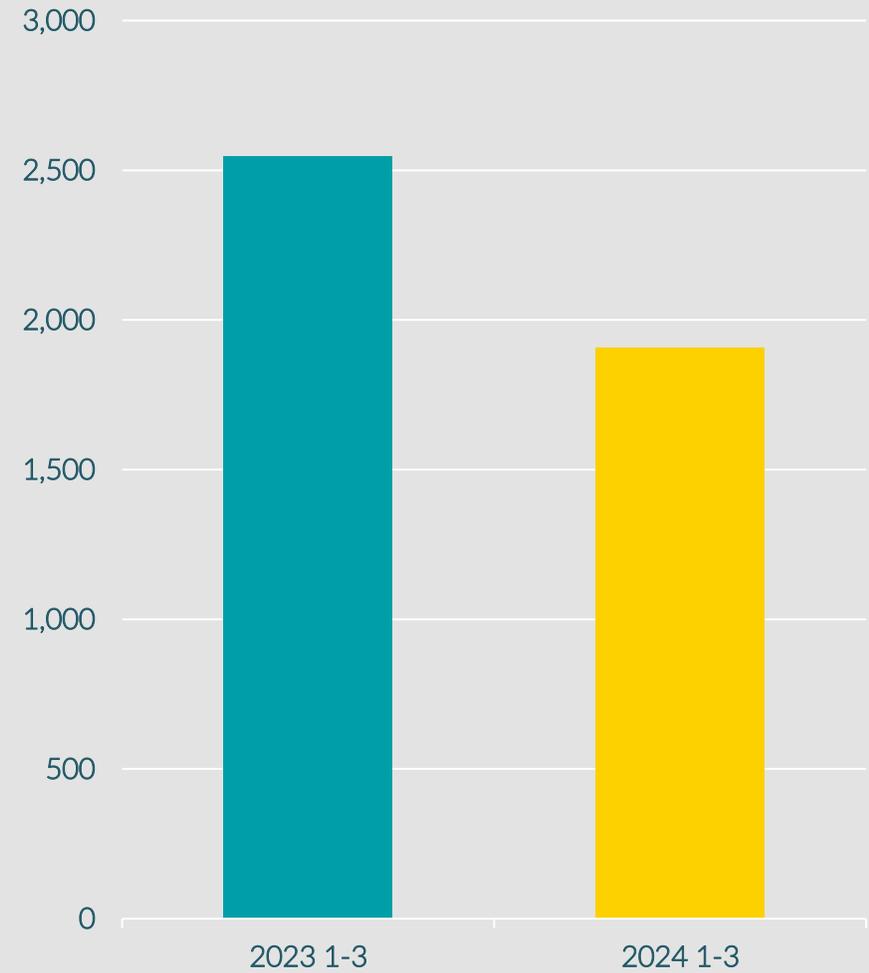
2023 Territory



2024 Territory



Consolidated Revenue (NT\$M)



Balance Sheet Highlights (Consolidated)

Amount : NT\$ Thousand

	2024.03.31		2023.12.31		2023.03.31	
Cash and cash equivalents	1,544,646	17%	1,490,285	16%	1,496,874	12%
Accounts receivable (Including the related parties)	1,878,919	22%	1,939,296	22%	2,691,239	22%
Inventories	1,755,982	20%	1,893,457	21%	3,540,793	29%
Property, plant and equipment	2,351,456	26%	2,548,819	28%	2,647,493	21%
Total assets	8,940,746	100%	9,101,605	100%	12,409,579	100%
Current liabilities	3,075,562	34%	2,909,498	32%	4,930,757	40%
Non-current liabilities	1,171,443	13%	1,209,225	13%	2,015,811	16%
Equity	4,693,741	53%	4,982,882	55%	5,463,011	44%

Net Worth/Share(NT\$)

25.24

27.62

25.65

Net worth per share was calculated based on total
outstanding shares(thousand shares)

114,488

114,488

114,488

Key Financial Ratios (Consolidated)

	2024.03.31	2023.12.31	2023.03.31
AR Turnover(Days)	91	98	67
Inventory Turnover(Days)	120	174	112
AP Turnover(Days)	62	83	63
Cash Conversion Cycle(Days)	149	189	116
ROE(annualized) (a)	4.5%	6.5%	8.9%
Current ratio	173%	188%	161%
Fin.Debt(b)/Total Assets	20%	21%	22%

(a)Annualized net income / Average total equity

(b)Fin.debt included long term and short term financial debts



二. Operation Outlook

DFI Product Distribution

Computer on Module

The World's
Smallest SBC
Design



Low Power Consumption
AI Performance
Military Grade



Computer in Box

Compact Industrial Computer



Automated Computing

V2X Applications

Computer with Panel



Bar Panel PC



Medical Display



In-vehicle Panel PC



Touch Panel PC



Bar Display



Touch Monitor



Manufacture



Vehicle



Energy



Medical



Military



Gaming



AI Server



AGV/AMR

Application – Board Level Products



AI Workstation

Turnkey System Solution
Patented COM Expansion Module
Rapid Customization

Country: Europe

Learn More: <https://www.dfi.com/solution/successstory/79>

WM343
microATX wall-mounted chassis

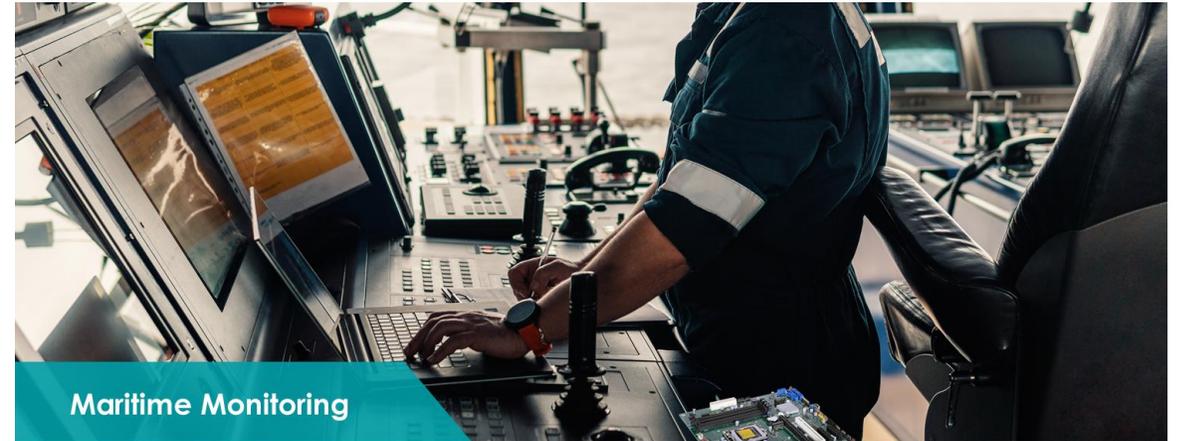


- Wallmount Chassis for microATX motherboard
- Designed for ATM application

CMS310
industrial-grade motherboard



- 10th Gen Intel Core
- 4 DDR4 DIMM up to 128GB
- Three display
- Multiple expansion
- Rich I/O



Maritime Monitoring

Customized 2U Rear I/O Bracket
TI00-3E Riser Card
Saving The Cost of Tooling and New Bracket

Country: Norway

Learn More: <https://www.dfi.com/solution/successstory/63>



CS332-C246
With 2U Chassis (Guangshing GHA-214)

- Intel Atom Processor E3900 Series
- Up to 8GB DDR3L Single Channel Memory Down
- Rich I/O: 2 Intel GbE, 2 USB 3.0, 2 USB 2.0, 2 CAN-bus
- GPS Onboard, 3 SIM Slots Onboard for Wifi, 3G/LTE support
- Supports Ignition Delay on/off Function



Highway Vehicle Surveillance

High Performance
High Reliability
Miniature For Easy System Integration

Country: Turkey

Learn More: <https://www.dfi.com/solution/successstory/64>



GHF51
1.8" SBC

- AMD Ryzen Embedded R1000 Series
- PI Size and Fanless Embedded System
- 4GB/8GB DDR4 memory onboard
- Supports 1 Mini PCIe for 3G/4G/LTE/WiFi
- 1 Intel GbE, 1 USB 3.1 Gen2, 2 micro HDMI



EV Charger

Low power consumption
Extended Temp Support
Rich I/O Connectivity

Country: Korea



3.5" SBC

- Intel Atom® Amston Lake Processor
- 1 DDR5 SO-DIMM
- Triple Display: 1 HDMI, 1 Type-C DP Alt. Mode, 1 LVDS/eDP
- 4K High Resolution: Supports 4K/ 2K resolution
- Rich I/O ports: : 3.2Gbps LAN, 4 USB 3.2, 2 USB 2.0, 1 SATA
- Extended operating temp.: -40 to 80°C



III. Q & A

Thank you